

SME migrating to IaaS with several duration periods in the agreement



This SME is migrating its infrastructure to IaaS of a major CSP. Being a software company itself does not necessarily mean to have the necessary knowledge for migrating to the SaaS. And, to start with, in order to provide a good proposal and business model based on subscription fees this SME needs to know what kind of different duration period are applicable, and what the financial, technical and operational consequences are. In this case for example (i) the MSA is for an indefinite period and the start is at the day of signing, this is the first duration period (ii) the MSA is effective at the moment of signing, but only after implementation of the SaaS in general and then the deployment of a customer a user will be able to access to SaaS, on which date the one-year subscription starts between the SME and its customer. This is the second duration period. Thirdly (iii), the subscription is based on the actual use of content, which means that the duration of use is shorter than the duration of the right to access. Two more for this use case, is (iv) the data retention period during with the CSP is required by law to retain certain data, and (v) the duration the SME and its customers are entitled to extract and export data.

High priority practices

SLA Duration

The Cloud Service Provider should offer the SLA in English, and also in at least one official language corresponding to the Cloud Service Customer's business location

User Type: SME

User Maturity:

Novice, Basic,
Experienced

Cloud Service lifecycle phase:

Acquisition, Operation,
Termination

Cloud usage: App

on a Cloud, Cloud
Bursting

Medium priority practices

- » SLA URL
- » Findable
- » Choice of law
- » Roles and responsibilities
- » Cloud SLA definitions
- » SLA language
- » Contact details
- » Contact availability
- » SLA change notifications
- » Unilateral change
- » Feasibility of specials & customizations
- » General Carveouts
- » Specified SLO metrics
- » General SLOs
- » Cloud Service Performance SLOs
- » Service Reliability SLOs
- » Data Management SLOs
- » Security SLOs
- » Personal Data Protection SLOs

» Low priority practices

- » Revision date
- » Update Frequency
- » Previous versions and revisions
- » Machine-readable format
- » Nr. of pages
- » Service Credit
- » Service credits assignment
- » Maximum service credits (Euro amount) provided by the CSP
- » Service Levels reporting
- » Service Levels continuous reporting

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