

## How to negotiate a proper SLA?

Webinar, Tuesday 19 May 2015, 14:00 CEST

### Speakers

**Dr. Jesus Luna**, Research Director of the Cloud Security Alliance (Europe)



His main responsibilities include the internal scientific/technical management of CSA's EU funded projects (HelixNebula, A4Cloud, CloudWATCH, Cumulus, Cirrus and SPECS). Jesus has worked in the ICT security field for almost 20 years, both in America and Europe. Jesus obtained his PhD degree (Cum-Laude) in Computer Architecture from the "Technical University of Catalonia" (2008), and has published more than 40 scientific papers in prestigious venues. Jesus is also affiliated with the CS department of the Technical University of Darmstadt (Germany).



**Frédéric Engel**, CEO of Market Engel SAS



Together with a limited but qualified number of SaaS solution providers, leverage Small & Medium Size enterprises' capabilities to streamline leading digital business systems, applications and services. His current market developments focus on Internet of Things telecom systems, mobile indoor and outdoor professional solutions, remote collaborative services, online gambling technical compliance and enterprise digital display management. Prior to creating Market Engel, Frederic developed U.S.- and E.U.-based telecom, internet and media business opportunities for several start- and grown-up market leaders including ActivCard (now HID), Vivendi Group, TeleDiffusion de France, Liberty Group, Videotron Ltée (now Quebecor), TF1 group as well as French trade associations and government entities. Frederic holds a post-Master's degree in Political Sociology, a B.A. in Communications from Paris West University and is a former Visiting Fellow at CSIS (Center for Strategic and International Studies), Washington D.C.



**Daniele Catteddu**, Managing Director, EMEA, Cloud Security Alliance



Daniele is Managing Director, EMEA, of CSA, where he is responsible for the definition and execution of the organization strategy in EU, Middle East and Africa. He leads the CSA Open Certification Framework initiative, defines CSA's research agenda in EMEA, coordinates the participation in FP7 projects, and manages the relations with European public institutions. Daniele is also a member of CSA International Standardization Council and GRC Stack Steering Committee. In the past, he worked at ENISA as a Security Expert, where he was



responsible for projects in the areas of Resilience and Critical Information Infrastructure Protection (CIIP) and he supported EU Member States in implementing the security obligations as part of Art.13a on 'Incident Reporting in the new European Framework Directive on Telecommunications'. Daniele is the author of the study 'Security and Resilience in Governmental Clouds'. He is co-author of the study 'Cloud Computing: Benefits, risks and recommendations for information security' and of the security controls framework 'Cloud Computing: Information Assurance Framework'. He is a member of various national and international security expert groups on cloud computing security and privacy, and invited speaker at conferences and workshops (e.g. Digital Agenda Assembly, World Economic Forum cloud workshop, OASIS Cloud Symposium, etc.).

### Arthur van der Wees, Managing Director of international law firm Arthur's Legal



Arthur is managing director of international law firm Arthur's Legal, with its headquarters in Amsterdam; he is senior lawyer, entrepreneur and investor, who has in-depth experience and is well-connected in the world of technology, data & business. For instance he is member of the European Committee Cloud Select Industry Group on cloud computing & SLA's (C-SIG SLA), co-author of the EC Cloud SLA Standardisation Guidelines, co-contributor to ISO norms such as ISO/IEC 19086, WG Privacy Level Agreement v2 of CSA, and consortium partner to DG Connect project, SLA Ready. One of this other ventures is Zapplied Platform, combining technology and AI with document and deal automation.

### Dr. Said Tabet, Senior Technologist and Industry Standards Strategist, Corporate Office of the CTO, EMC Corporation



Said is a Senior Technologist and Industry Standards Strategist in the Corporate Office of the CTO at EMC. Said is a member of the Object Management Group Board of Directors and the principal EMC representative to the Industrial Internet Consortium. Said is Chair of the INCITS CS1 Secure Cloud Computing Ad-Hoc Group, and a member of the US delegation to ISO SC27. Dr. Tabet is also a member of the Cloud Security Alliance International Standardization Council, co-Chair of the SME Council and the Cloud Security SLA WG. Said spent over two decades driving and contributing to various international standardization activities including ISO, RuleML, OMG standards, W3C Semantic Web and Rules, XBRL, Risk and Compliance, Regulatory Reporting and Supervision, Security and Data protection and Privacy. Said continues to work on challenges around IoT, Cloud Computing and SLAs, Big Data Analytics and Security, and Semantic Data Collaboration. Dr. Tabet is a regular speaker and panelist at industry conferences and international standards meetings, authors and editor of book series and articles.